
always ready





HOTSTART *always ready*

Who knew a company could be founded on the simple idea of keeping engines warm? More than 70 years later, that same company has grown to serve customers' engine heating needs in millions of global installations. That's the success story of HOTSTART.

Engine heating has changed over the past seven decades. Environmental concern, global competition and the development of more sophisticated prime movers has guided HOTSTART's innovation in product design, performance and manufacturing processes. HOTSTART is committed to providing its customers with reliable, safe and cost-effective engine heating solutions. *We're always ready, so you can be too.*



HOTSTART *experience*



HOTSTART'S FIRST
MANUFACTURING
FACILITY IN DOWNTOWN
SPOKANE, WA.

Since 1942, our dedicated employees have designed and built engine heating solutions that serve customers across the globe in six major markets.

- Generator
- Oil & Gas
- Railroad
- Marine
- Heavy Equipment
- Truck & Bus

From design to delivery, HOTSTART's experts custom engineer products based on your needs today and for the future. HOTSTART is a strong company; our unique culture values and encourages employee ownership in everything we do. This company-wide commitment ensures continuous improvement and customer-focused service — from people empowered to take care of our customers.

OUR PEOPLE MAKE HOTSTART EXCEPTIONAL. THE EMPLOYEES ARE COMMITTED TO EACH OTHER, THE COMMUNITY AND OUR GLOBAL CUSTOMERS. OVER 30 EMPLOYEES HAVE BEEN WITH THE COMPANY FOR 20 YEARS OR LONGER. HOTSTART'S SIX SENIOR EMPLOYEES (FEATURED AT RIGHT) COMBINE FOR OVER 225 YEARS OF SERVICE.



HOTSTART products/services



FROM SALES ORDERS TO TROUBLESHOOTING, OUR KNOWLEDGEABLE CUSTOMER SERVICE STAFF IS ALWAYS READY TO ASSIST YOU WITH ANY ENGINE HEATING QUESTION.

HOTSTART products meet the engine heating needs for standby generators, locomotives, heavy machinery, marine propulsion, oil and gas, and truck/bus OEMs. Our products are manufactured in the USA following ISO 9001:2008 processes and carry approvals such as UL, CSA, CE, ABS, DNV, Lloyds and ATEX. Caterpillar, Mitsubishi, MTU and other manufacturers rely on the quality, expertise and service inherent in every HOTSTART product — and you can too.

We provide either off-the-shelf or custom-designed solutions for your engine heating needs. HOTSTART engineers can assist with product design to meet exact specifications and unique requirements. We consider you our partner in solving your engine heating challenges. HOTSTART's focus is on long-term relationships, not short-term returns.

HOTSTART benefits



EVERYONE AT HOTSTART IS RESPONSIBLE FOR QUALITY. HOTSTART EMPLOYEES ARE KNOWLEDGEABLE AND EMPOWERED TO MAKE RECOMMENDATIONS THAT BENEFIT OUR CUSTOMERS AND THE COMPANY.

No matter the environment, HOTSTART products keep engines always ready. Reliable, quick-starting engines are critical to delivering power when and where it is needed. Preheating and circulating coolant through the water jacket maintains optimal engine temperature, allowing engines to deliver full power on demand. Engine wear and maintenance costs resulting from cold-starting engines reduce performance and profits. The solution is steady, reliable engine heating, no matter what type of engine or where in the world it is located.

Engine heating benefits:

- Quick, reliable starts
- Immediate full power on demand
- Reduced idling and emissions
- Proven energy and fuel savings
- Reduced maintenance costs



HOTSTART innovation



"OUR CUSTOMERS' SUCCESS DRIVES OUR COMPANY. THEIR CHANGING ENGINE HEATING NEEDS CAUSE US TO INNOVATE IN THE RESEARCH WE DO AND THE TECHNOLOGY WE DEVELOP."

TERRY JUDGE, CEO

The HOTSTART team strives to exceed our customers' expectations. From concept to design to product delivery, our priority is meeting the customer's needs in everything we do. HOTSTART's use of Lean principles allow us to regularly analyze our processes, continually improve our production efficiency and ensure high product quality. Our research and development team incorporates innovative materials and methods to create new products or improve existing designs.

This commitment is evident in HOTSTART's state-of-the-art testing rooms. These cold rooms enable us to replicate environments down to -40 °F (-40 °C). We regularly test our products for start-up performance and reliability in cold ambient temperatures. Have a specific concern for your engine's performance? We invite you to bring your engine or equipment in and work with us on product testing. HOTSTART wants to be your partner for developing optimized engine heating solutions.

HOTSTART CONTINUALLY INVESTS IN WAYS TO IMPROVE PRODUCT RESEARCH, DESIGN AND DEVELOPMENT. OUR ENGINE TESTING FACILITY EXPANDS OUR ENGINEERING CAPABILITY WHICH FURTHER ENABLES US TO SOLVE ANY ENGINE HEATING CHALLENGE.



HOTSTART *global support*



"HOTSTART'S TOKYO OFFICE ENABLES US TO BE A STRONG LOCAL PARTNER IN THE ASIA-PACIFIC REGION. POSITIONING HOTSTART CLOSER TO THE CUSTOMER CREATES THE OPPORTUNITY TO BETTER SERVE THE GLOBAL ENGINE HEATING MARKET."

MITSUOMI NAKAMURA,
DIRECTOR, HOTSTART
ASIA-PACIFIC LTD

HOTSTART's business is about doing the right thing every time. Our global growth is the result. Smart product development, anticipating industry needs, and world-class customer service are part of HOTSTART's goal to be the world leader in engine heating.

That industry leadership extends beyond our headquarters in Spokane, Washington. Our customers are world-wide, so we are too. HOTSTART sales and service offices are located in North America, Europe and Asia. Our customers are never more than a phone call away from a HOTSTART engine heating expert. And our in-stock products and parts mean quick turnarounds for your maintenance needs.

Our vision of the future is clear. As the need for engine heating grows, HOTSTART will be there. We are not just a leader in the industry — we're your engine heating solutions partner.

PRODUCTS:

THERMOSIPHON ENGINE HEATERS

HOTflow™ ENGINE HEATERS

FORCED CIRCULATION HEATING SYSTEMS

OIL HEATERS

IN-BLOCK HEATERS

LOCOMOTIVE HEATERS

CONTROLS

BATTERY WRAPS / PADS

ENGINE AIR INLET HEATERS

MARKETS



GENERATOR



OIL & GAS



RAILROAD



MARINE



HEAVY EQUIPMENT



TRUCK & BUS





Corporate and Manufacturing Headquarters:

5723 E. Alki Ave.
Spokane, WA 99212
USA
509.534.6171
sales@hotstart.com

Oil & Gas Office:

21732 Provincial Blvd.
Suite 170
Katy, TX 77450
USA
281.600.3700
oil.gas@hotstart.com

Europe Office:

HOTSTART GmbH
Am Turm 86
53721 Siegburg
Germany
+49.2241.12734.0
europe@hotstart.com

Asia Pacific Office:

HOTSTART Asia Pacific Ltd.
2-27-15-4F Honkomagome
Bunkyo-ku, Tokyo
113-0021, Japan
+81.3.6902.0551
apac@hotstart.com

www.HOTSTART.com